FLORIDA INTERNATIONAL UNIVERSITY

FIU Foundation Budget Reports & Analysis Training February 25, 2021

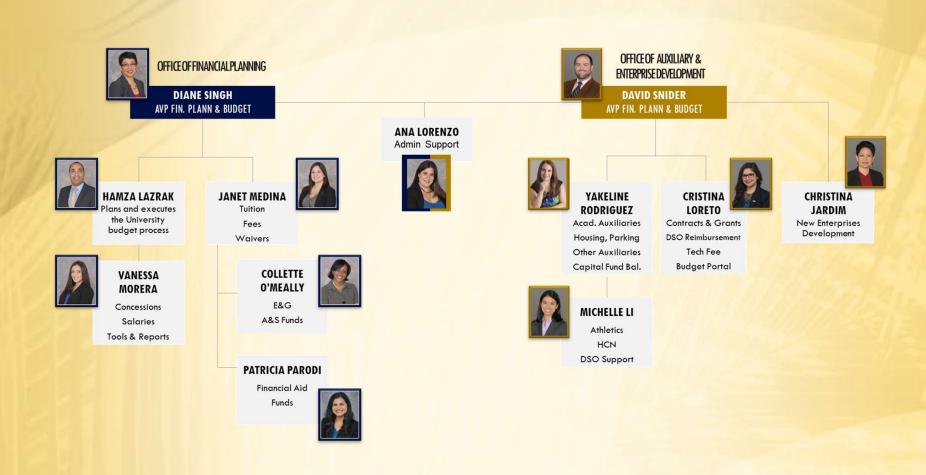


Important Information

- This session will be recorded
- Students will be muted
- If you have a question, please type them in the chat section
- Moderators will respond to questions in the chat
- There will be a coffee break
- This is your class there are no stupid questions
- There will be a quiz at the end of the workshop for Professional Development credits



Meet the Team





Meet the Team



MILAGROS "MILLY" GARCIA-CHICA

Assistant Vice President, Foundation & DSO's



ADRIANNE PERDOMO

Controller Financial Reporting & Audit



Director of Investments & Budgets



FRANCES ALONSO

Director Real Estate & Property Management



YOLANDA "YOLY"

RODRIGUEZ

Director Gift Services &

Data Management



MARIA LORENZO

Sr. Administrative Assistant



JACQUELINE GONZALEZ
Assistant Controller



INES COMPANIONI

Professional Accountant II



LEE SACHIN FUNG-A-FAT

Data Specialist I



OLEMA LEON GONZALEZ

Gift Services Manager



CHRISTY PAJON ASCANIO

Data Specialist II



EDUARDO QUESADA

Student Assistant 2





YELENA DIAZ

Professional Accountant II



YAIMARA DELGADO SOTO

Professional Accountant I



ELIZABETH CORRADINO

Accounting Specialist (Travel)



ANDRES CASTELLANOS

Gift Services Specialist

ISRAEL MARTINEZ

Gift Services Specialist



CRISTINA PEREZ

Gift Services Specialist



VICTOR GONZALEZ-CORTEZ

Student Assistant



MARGARITA ZABALO

Accounting Specialist (Revenue)



MADELINE MARTINEZ

Accounting Specialist (Revenue)



Agenda

- ✓ Introduction
- ✓ Mission
- ✓ Timeline and General Terms
- ✓ Resources
- ✓ Practical Applications Hands-on



Mission

To encourage, solicit, receive and administer gifts and bequests of property and funds for scientific, educational and charitable purposes, all for the advancement of Florida International University and its objectives.



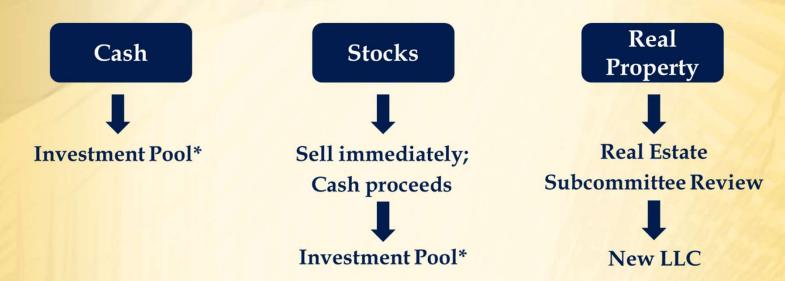
What is a DSO?

Statute 1004.28 Direct-support organizations

- 1. A Florida corporation not for profit incorporated
- 2. Organized and operated exclusively to receive, hold, invest, and administer property and to make expenditures to or for the benefit of a state university in Florida or for the benefit of a research and development park or research and development authority affiliated with a state university
- 3. An organization that a state university board of trustees, after review, has certified to be operating in a manner consistent with the goals of the university and in the best interest of the state.
- 4. At FIU FIU Foundation, Inc., FIU Research Foundation, FIU Athletics Finance Corp, and FIU Health Care Network



Types of Gifts Received by Foundation



*All cash donations are invested in the Foundation's investment pool, in accordance with the Board-approved Asset Allocation Policy, unless otherwise stipulated by the donor.



Funds

Gift Classifications

Unrestricted (Board Controlled) Temporarily

Restricted

(Donor-imposed restrictions; for current use)

Permanently

Restricted

(Donor-imposed restrictions; endowment)

- >Discretionary Funds
- >Annual Fund
- >Dues

- >Building Funds
- >Scholarships

- >Endowed Scholarship
- >Endowed Professorship
- >Endowed Chair



Endowment Operations

Corpus
Fully Invested

- Objective to preserve principal
- MaintainsPurchasingPower

- Distribution
 determined
 annually by
 the board calculated as a
 percentage of a
 rolling 12
 quarter average
 MV at 12/31
- o Program Spend
- o Admin Fee



Foundation Website

Give today and help us reach the Next Horizon



economic mobility; produce meaningful research and creative activities; and lead

transformative innovations locally and globally, resulting in recognition as a top 50

NAVIGATION:

- Visit Foundation website: http://give.fiu.edu
- Click on "About" tab at the top of the page.
- Then click on "FIU Foundation"
- On the left side of the page, click on "Financials" tab and the Operating Budget information is located at the bottom of the page



Process Overview





\$10,000 Scholarships



The Donor The Students

In this example the goal is to use a donor's gift to fund scholarships



The Donation





FIU02



The Donor

Business Unit Entry	Budget Entry	Tool
FIU02	Revenue	DBM



The Scholarship

FIU01





\$10,000 Scholarship



The Students

Business Unit Entry	Budget Entry	Tool
FIU01	Scholarship Expense	DBM



The Reimbursement







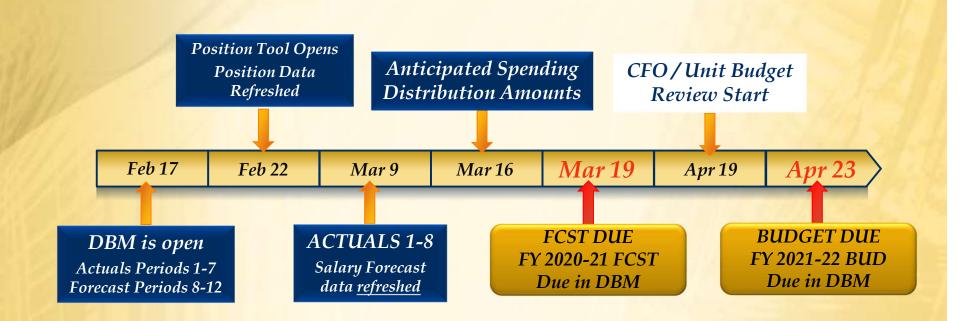
\$10,000 Reimbursement

Business Unit Entry	Budget Entry*	Tool
FIU01	Revenue	DSO Reimbursement
FIU02	Transfer out	DSO Reimbursement

^{*} The timing of scholarship disbursements are subject to timing, but generally they occur in **September** for Fall, **January** for Spring, and **May** for Summer. The Foundation reimburses the University on a monthly basis. Work with the Scholarship Office to submit the scholarship e-form.



Forecast and Budget Timelines





Guidelines for Estimating FY 2020-21 Forecast

- ✓ Enter a <u>4-month</u> revenue and expense forecast for EACH project
- ✓ Do not assume FY 2020-21 Original Budget = FY 2020-21 Forecast
- ✓ An allocation will run <u>nightly</u> that will automatically reduce all forecasted revenues by the 3% gift fee (exceptions built in).
- ✓ Expected pledge payments from signed pledged/ gift agreements in Raiser's Edge as of January 31, 2021 that are due between March 1, 2021 and June 30, 2021 will be <u>pre-populated</u> for you in the Actual ledger using budget account R14001.



Guidelines for Estimating Forecast - continued

- ✓ Work with your Deans and Development Officers in forecasting NEW gifts.
- ✓ Do not forget to <u>add projects</u> to your forecast that did not have any activity during the first 8 months of the fiscal year but for which you expect revenues and/or expenses between March 1st and June 30th.
- ✓ Forecasted expenses for periods 9 12 must be less than or equal to the February 29th ending spendable balance plus forecasted non-endowed revenues, net of the 3% gift fee where applicable, for periods 9 12 for each project.



Guidelines for Budgeting Revenues

- ✓ Revenues are to be budgeted on a CASH basis by project, by month.
- ✓ Budget non-endowed and endowed revenues SEPARATELY for <u>each</u> project. Use fund 900 for non-endowed revenues and fund 903 for endowed revenues.
- ✓ Use budgetary account **R14000** to budget revenues.
- ✓ An allocation will run <u>nightly</u> that will automatically reduce all budgeted revenues by the 3% gift fee (exceptions built in).
- ✓ Expected pledge payments from signed pledged/ gift agreements due between 7/1/2021 6/30/2022 will be <u>pre-populated</u> for you in the Requested ledger using budget account R14001.



Guidelines for Budgeting Revenues - continued

- ✓ Do NOT include Building Funds revenues in your projections. Instead, communicate anticipated revenues for NEW building funds to the Foundation Business Office.
- ✓ Distribution of investment earnings to endowment operations is NOT to be budgeted as revenue.
- ✓ Please do not use STRAIGHTLINE METHOD in budgeting revenues. Gift installments are usually received once annually (unless it's payroll deduction).
- ✓ Historical revenues are *not* necessarily an indication of future revenues.



Guidelines for Budgeting Expenses

- ✓ Expenses are to be budgeted by project, by month.
- ✓ Budget ALL expenses using fund 900.
- ✓ Use the following budgetary accounts to forecast and budget expenses Reimbursements to FIU:

•	E57000	Transfers Out - All Other Expenses
•	E57001	Transfers Out – Equipment Expenses
•	E57002	Transfers Out – Scholarship Expenses

E57003 Transfers Out – Construction Expenses

• E57004 Transfers Out – Salary Expenses

All other expenses:

Use the University Budgetary Accounts



- ✓ Ensure you have access to FIU 02 FIU Foundation https://give.fiu.edu/about/fiu-foundation/online-forms/index.html
- ✓ FIU Foundation budget managers can review their entries to the ACTUAL ledger for Forecast FY 2020-21 and to REQUESTED ledger for the Budget FY 2021-22 through one of three ways:
 - Query FIU02_BUDGET_DATA
 - nVision report FIU02_BUDGET_BX_BY_PROJECT
 - nVision report -- FIU02_R2_Foundation



Let's move on to hands-on practice



Login to Financial Systems





Query

Extract information using visual representations of your PS database.

- Query Manager
- □ Query Viewer
- i≡i Schedule Query



PS/nVision

Design and create MS Excel spreadsheet reports on PeopleSoft data.

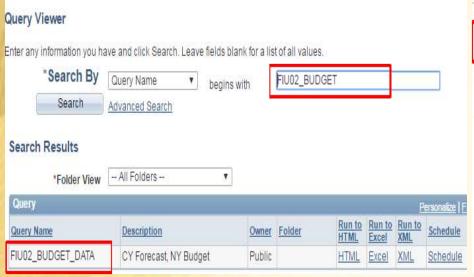
- Define Report Book
- Register Drilldown Layout
- Define Report Request
- Define Scope





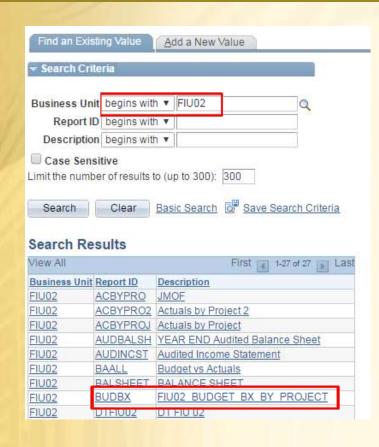


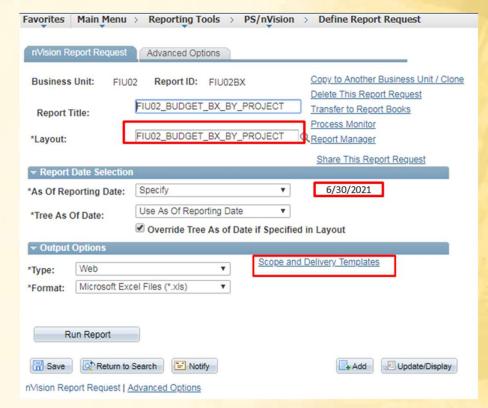






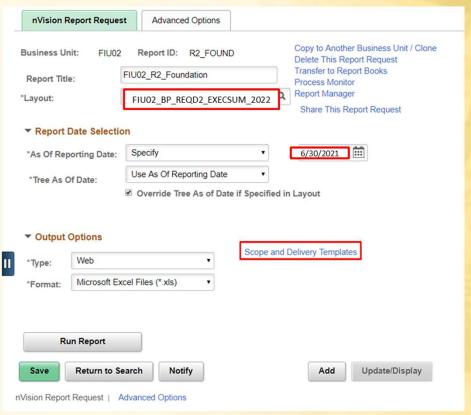














QUESTIONS & ANSWERS



BREAK



FIU

General Terms

Forecast = FY 2020-21 Current Year (CY)

Budget = FY 2021-22 Next Year (NY)



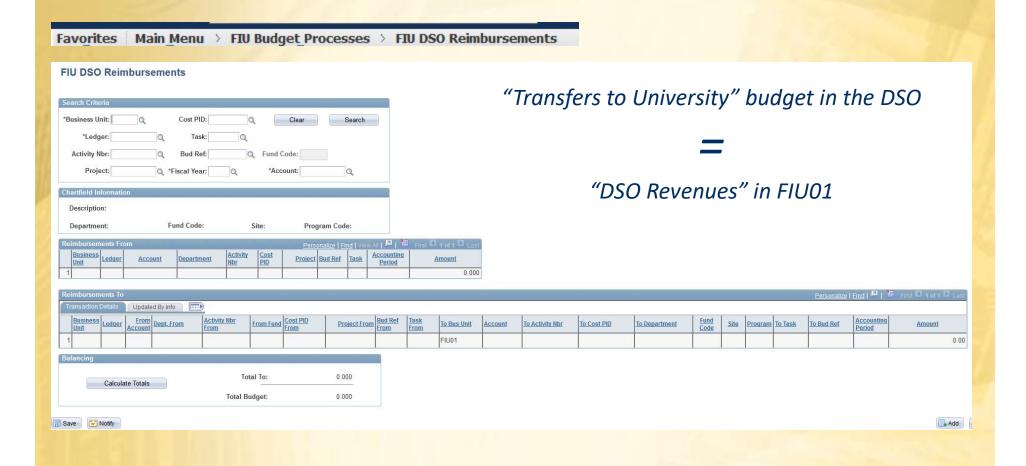
Tools Guide

TOOLS ENTRY TYPE	DBM	FIU Position Budget	FIU Transfers In/Out	FIU DSO Reimbursements	OPS Worksheet	FC Report
Revenue	FCST BUD					
Permanent Positions			FCST BUD			FCST
OPS	FCST BUD				FCST BUD	
Other Expenses	FCST BUD					
Cash Transfers						
DSO Reimbursements				FCST BUD		

Processes run to update DBM every hour



DSO Reimbursement Tool

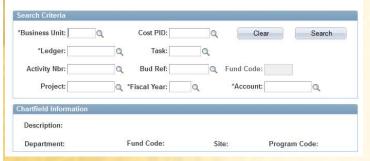




DSO Reimbursement Tool



FIU DSO Reimbursements



Step 1

Insert the information in the "Search Criteria" box in the following order:

- 1. Business Unit: FIU02
- Ledger: ACTUAL for Current Year for Forecast OR

REQUESTED for Next Year(NY) budget

- 3. Activity Nbr: NONE
- 4. Project: XXXXXXX (the project ID where the donation was booked)
- Fiscal Year: CY for Forecast NY for REQUESTED
- Fund Code: 9XX depending on funding source (click magnifier to see the options)
- 7. Account:

E57000 Transfer Out - Within Univ E57001 Transfers Out - Equipment E57002 Transfers Out - Scholarship E57003 Transfers Out - Construction E57004 Transfers Out - Salaries

8. Click "Search"



DSO Reimbursement Tool

Step 2:

Insert the information in the "Reimbursement To" box in the following order:

- 1. Enter "Cost PID From", "Bud Ref From" And/OR "Task From" (Very Rare)
- 2. "Account" R89090 DSO Revenue / R89000 Non-Operating Revenue
- 3. "To Activity Nbr" (where the scholarship got disbursed)
- 4. Enter "To Cost PID", "To Bud Ref" And/OR "To Task"
- 5. Accounting Period: When the reimbursement will take place (NOT when the Donor gives the money OR when the scholarship is awarded
- 6. Amount: \$10,000
- 7. Click the to add additional Reimbursement from the same Project ID
- 8. Click Save

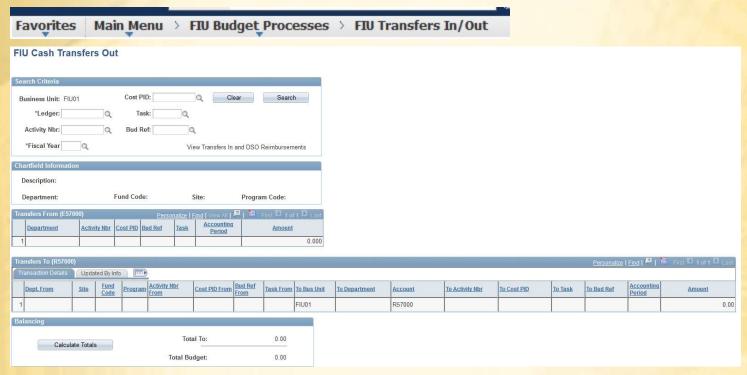






How to Review the Revenues in FIU01

Using the FIU "Transfers In/Out" Tool

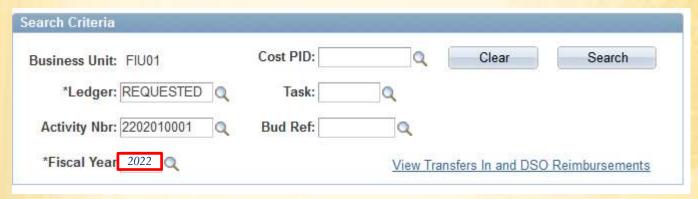




How to Review the Revenues in FIU01

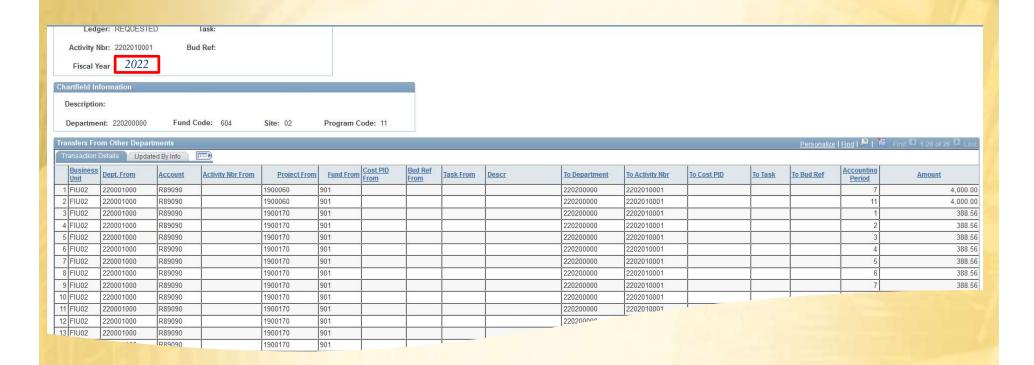
Insert the information in the "Search Criteria" box in the following order:

- 1. Ledger: ACTUAL for Current Year for Forecast OR
 - REQUESTED for Next Year(NY) budget
- 2. Activity Nbr: The FIU01 Activity Nbr where the revenue was entered using the DSO Reimbursement Tool
- 3. Fiscal Year: CY for Forecast NY for REQUESTED
- 4. If any transfers In OR DSO Reimbursement Revenues were entered in that Activity Nbr, the "View Transfers In and DSO Reimbursements" link will turn blue giving access to the details



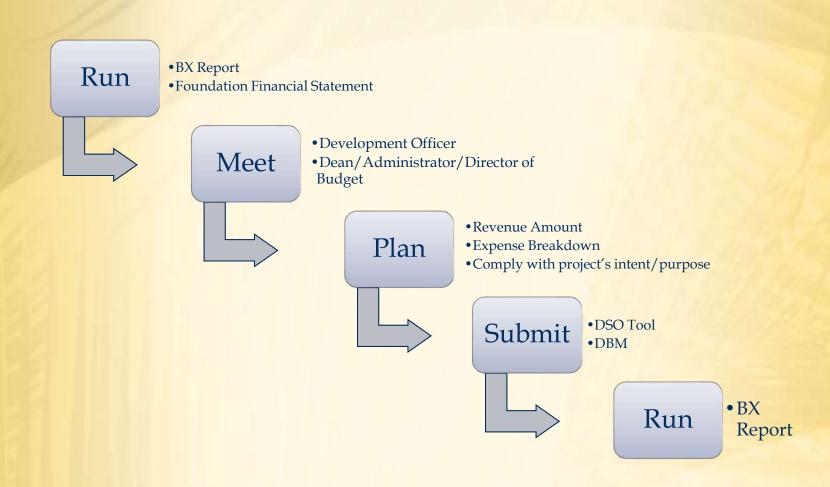


How to Review the Revenues in FIU01





Remember the steps





Resources

- ✓ Budget Portal
 - Website GO.FIU.EDU/BUDGET
 - Budget Manual
 - Budget Training



Questions or Comments?





Professional Development



Please go to Canvas to complete the quiz

