FLORIDA INTERNATIONAL UNIVERSITY

FIU Foundation Budget Reports & Analysis Training

February 27, 2020



FIU

Outline

- ✓ Introduction
- ✓ Mission
- ✓ Timeline and General Terms
- ✓ Resources
- ✓ Practical Applications Hands-on



Mission

To encourage, solicit, receive and administer gifts and bequests of property and funds for scientific, educational and charitable purposes, all for the advancement of Florida International University and its objectives.



What is a DSO?

Statute 1004.28 Direct-support organizations

- 1. A Florida corporation not for profit incorporated
- 2. Organized and operated exclusively <u>to receive, hold, invest, and administer property</u> <u>and to make expenditures to or for the benefit of a state university in Florida</u> or for the benefit of a research and development park or research and development authority affiliated with a state university
- 3. An organization that a state university board of trustees, after review, has certified to be operating in a manner <u>consistent with the goals of the university</u> and in the best interest of the state.



Which are the FIU DSOs?

Business Unit	Description
FIU02	FIU Foundation Inc.
FIU03	Wolfsonian Inc.
FIU04	FIU Research Foundation
FIU05	FIU Athletics Finance Corp
FIU06	FIU Health Care Network
FIU07	FD Enterprise Holdings I, LLC.
FIU08	FD Enterprise Holdings II LLC.
FIU11	FD Enterprise Holdings V LLC

Accounting Procedures Details



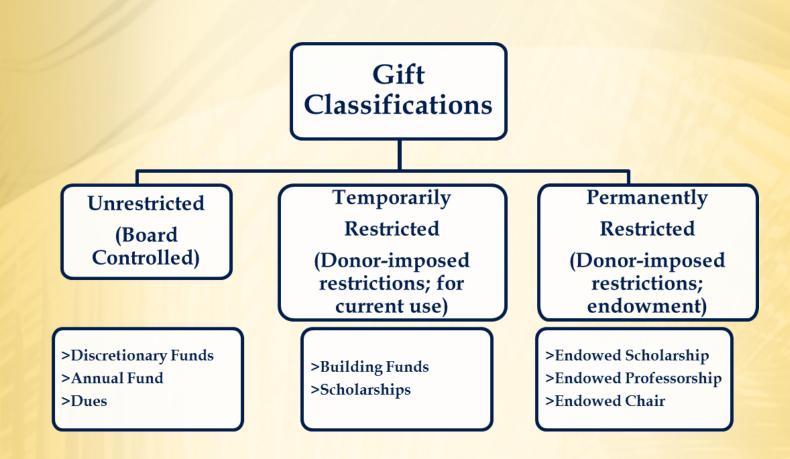
Types of Gifts Received by Foundation



*All cash donations are invested in the Foundation's investment pool, in accordance with the Board-approved Asset Allocation Policy, unless otherwise stipulated by the donor.

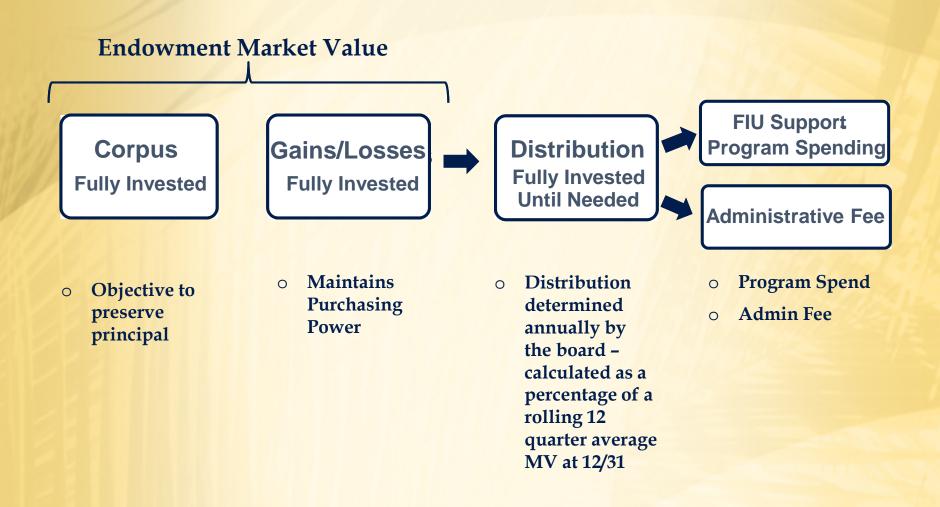


Funds



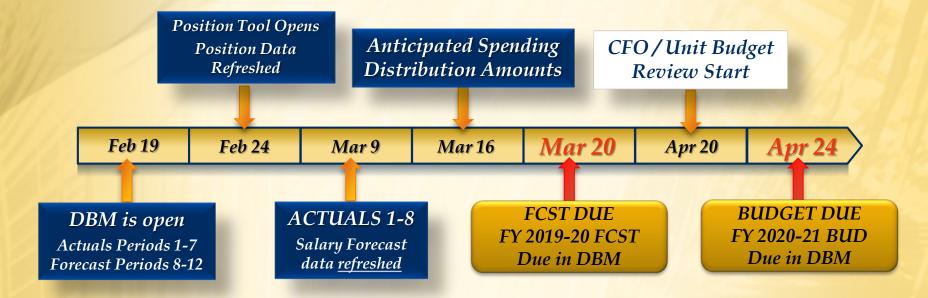


Endowment Operations





Forecast and Budget Timelines





Full List of Resources

- ✓ Budget Portal
 - Website
 - Budget Manual
 - Budget Training



Foundation Website



NAVIGATION:

• Visit Foundation website: <u>http://give.fiu.edu</u>

- Click on "Business & Governance" tab at the top of the page.
- On the right side of the page, click on "Business Office" tab and click on Operating Budget link.

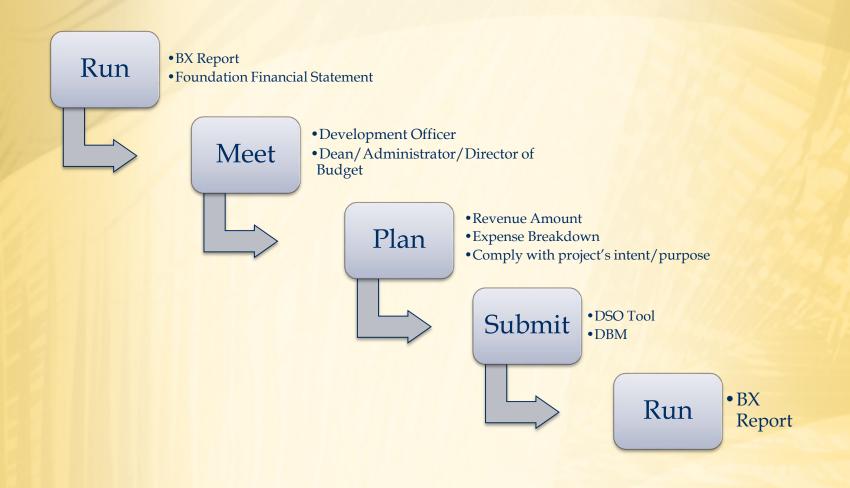
By the year 2020, nearly a quarter of a million students will have graduated from FIU since its opening nearly 50 years ago. We are a solutions center, an engine of change for South Florida and beyond. And you are a part of helping us reach the Next Horizon. GIVE TODAY TO HELP US REACH THE NEXT HORIZON



Quick Break









Guidelines for Estimating FY 2019-20 Forecast

- ✓ Enter a <u>4-month</u> revenue and expense forecast for EACH project
- ✓ Do not assume FY 2019-20 Original Budget = FY 2019-20 Forecast
- ✓ An allocation will run <u>nightly</u> that will automatically reduce all forecasted revenues by the 3% gift fee (exceptions built it).
- Expected pledge payments from signed pledged/ gift agreements in Raiser's Edge as of January 31, 2020 that are due between March 1, 2020 and June 30, 2020 will be <u>pre-populated</u> for you in the Actual ledger using budget account R14001.



Guidelines for Estimating Forecast – continued

 Work with your Deans and Development Officers in forecasting NEW gifts.

- ✓ Do not forget to <u>add projects</u> to your forecast that did not have any activity during the first 8 months of the fiscal year but for which you expect revenues and/or expenses between March 1st and June 30th.
- Forecasted expenses for periods 9 12 must be less than or equal to the February 29th ending spendable balance plus forecasted nonendowed revenues, net of the 3% gift fee where applicable, for periods 9 – 12 for each project.



Guidelines for Budgeting Revenues

- ✓ Revenues are to be budgeted on a CASH basis by project, by month.
- Budget non-endowed and endowed revenues SEPARATELY for <u>each</u> project. Use fund 900 for non-endowed revenues and fund 903 for endowed revenues.
- ✓ Use budgetary account R14000 to budget revenues with the exception of Annual Fund revenues and investment returns.
- ✓ An allocation will run <u>*nightly*</u> that will automatically reduce all budgeted revenues by the 3% gift fee (exceptions built it).
- Expected pledge payments from signed pledged/ gift agreements due between 7/1/2020 – 6/30/2021 will be <u>pre-populated</u> for you in the Requested ledger using budget account R14001.



Guidelines for Budgeting Revenues - continued

- Do NOT include Building Funds revenues in your projections. Instead, communicate anticipated revenues for NEW building funds to the Foundation Business Office.
- Distribution of investment earnings to endowment operations is NOT to be budgeted as revenue.
- Please do not use STRAIGHTLINE METHOD in budgeting revenues. Gift installments are usually received once annually (unless it's payroll deduction).
- ✓ Historical revenues are *not* necessarily an indication of future revenues.



Guidelines for Budgeting Expenses

- Expenses are to be budgeted by project, by month.
- ✓ Budget ALL expenses using fund 900.
- Use the following budgetary accounts to forecast and budget expenses Reimbursements to FIU:
 - E57000 Transfers Out All Other Expenses
 - E57001 Transfers Out Equipment Expenses
 - E57002 Transfers Out Scholarship Expenses
 - E57003 Transfers Out Construction Expenses
 - E57004 Transfers Out Salary Expenses
 - All other expenses:
 - Use the University Budgetary Accounts

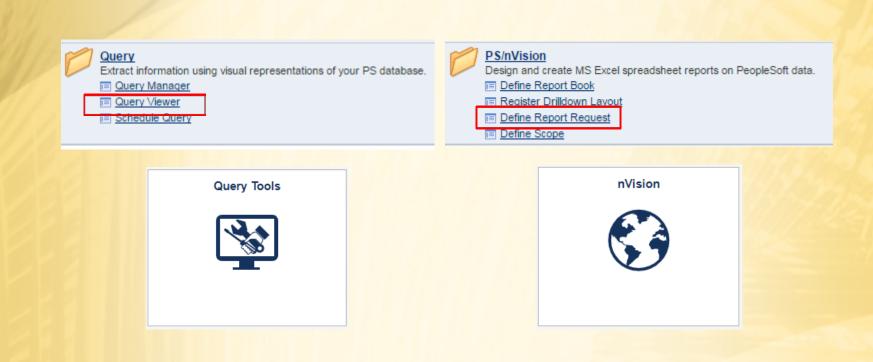


PantherSoft Users Access Form *Complete one form for EACH user within your area. USER INFORMATION: Name: Panther ID #: Telephone: Department: Location: Email:	
AUTHORIZED SIGNATURE (by VP or Dean ONLY):	
Print Name Tale SUBMIT TO: Pierre Chammas	
Foundation Office MARC 5th Floor Phone: 305-348-338 Fax: 305-348-3824	



- ✓ FIU Foundation budget managers can review their entries to the ACTUAL ledger for Forecast FY 2019-20 and to REQUESTED ledger for the Budget FY 2020-21 through one of two ways:
 - Query FIU02_BUDGET_DATA
 - Nvision report FIU02_BUDGET_BX_BY_PROJECT
 - nVision report -- FIU02_R2_Foundation







Query Viewer					FIU02_BUDGET_DATA - CY Forecast, NY Budget									
duci y tiener						Dept ID [111302000]								
Enter any information you have and click Search. Leave fields blank for a list of all values.					Pro	Project 6500010								
*Search By Query Name begins with FIU02_BUDGET					Download results in : Excel SpreadSheet CSV Text File XML File (35 kb) View All									
Search Advanced Search						Unit	Ledger	Scenario	Dept	Descr	Project	Descr		
					1	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
					2	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
Search Results					3	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
					4	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
*Folder View All Folders	V				5	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
Folder view					6	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
Ouer					7	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
Query				Personalize F	8	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
		Run	to Run to Ru	in to	9	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
Query Name Description	<u>Owner</u>	Folder HTM					DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
					11	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
FIU02_BUDGET_DATA CY Forecast, NY Budget	Public	HTN	IL Excel XN	<u>/L Schedule</u>		FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		
					13	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research		



Find an Existing Value Add a	New Value								
✓ Search Criteria									
Business Unit begins with 🔻 FIU	J02 Q								
Report ID begins with V									
Description begins with v									
Case Sensitive Limit the number of results to (up to 300): 300									
Search Clear Basic S	earch 📓 Save Search Criteria								

Search Results

View All		First 🔳 1-27 of 27 📦 Last						
Business Unit	Report ID	Description						
FIU02	ACBYPRO	JMOF						
FIU02	ACBYPRO2	Actuals by Project 2						
FIU02	<u>ACBYPROJ</u>	Actuals by Project						
FIU02	AUDBALSH	YEAR END Audited Balance Sheet						
FIU02	AUDINCST	Audited Income Statement						
FIU02	BAALL	Budget vs Actuals						
FIU02	BALSHEET	BALANCE SHEET						
FIU02	BUDBX	FIU02 BUDGET BX BY PROJECT						
FIU02	DTFI002	DT FIU 02						

			0	opy to Another Business Unit / Clone
Business	Unit: FIU	02 Report ID: FIU02BX		elete This Report Request
Report	Title:	FIU02_BUDGET_BX_BY_PR	O IFOT	ansfer to Report Books
	ſ			rocess Monitor
*Layout:		FIU02_BUDGET_BX_BY_PR	OJECT RR	eport Manager
			1	Share This Report Request
▼ Report	Date Selection			
*As Of Re	porting Date:	Specify	•	6/30/2020
*Tree As	Of Date:	Use As Of Reporting Date	Ŧ	
		Override Tree As of Date	if Specified in L	ayout
🕶 Output	Options			
*Type:	Web	•	Scope and Deli	ivery Templates
Format:	Microsoft Ex	cel Files (.xls) 🔻		
R	un Report			



Report Request	nVision Report Request Advanced Options
Enter any information you have and click Search. Leave fields blank for a list of all values.	
Find an Existing Value Add a New Value	Business Unit: FIU02 Report ID: R2_FOUND Copy to Another Business Unit / Clone Delete This Report Request
	Report Title: FIU02_R2_Foundation Transfer to Report Books Process Monitor
▼ Search Criteria	*Layout: FIU02_BP_REQD2_EXECSUM_2021 Report Manager
Business Unit begins with 🔻 FIU02 🔍	Report Date Selection
Report ID begins with R2	*As Of Reporting Date: Specify
Description begins with 🔻	*Tree As Of Date: Use As Of Reporting Date
Case Sensitive	Override Tree As of Date if Specified in Layout
Limit the number of results to (up to 300): 300	
	Output Options Scope and Delivery Templates
Search Clear Basic Search 🖾 Save Search Criteria	Type: Web
Search Results	*Format: Microsoft Excel Files (*.xls)
View All I I of 1 v V	
Business Unit Report ID Description	Run Report
FIU02 R2_FOUND FIU02_R2_Foundation	Save Return to Search Notify Add Update/Display
Find an Existing Value Add a New Value	nVision Report Request Advanced Options



QUESTIONS & ANSWERS



The Process Goal



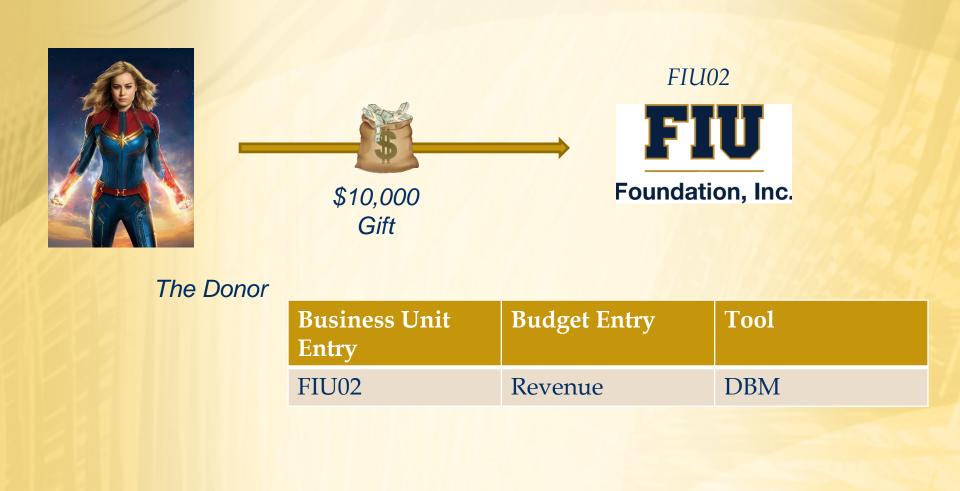
The Donor

The Students

In this example the goal is to use a donor's gift to fund scholarships



The Donation



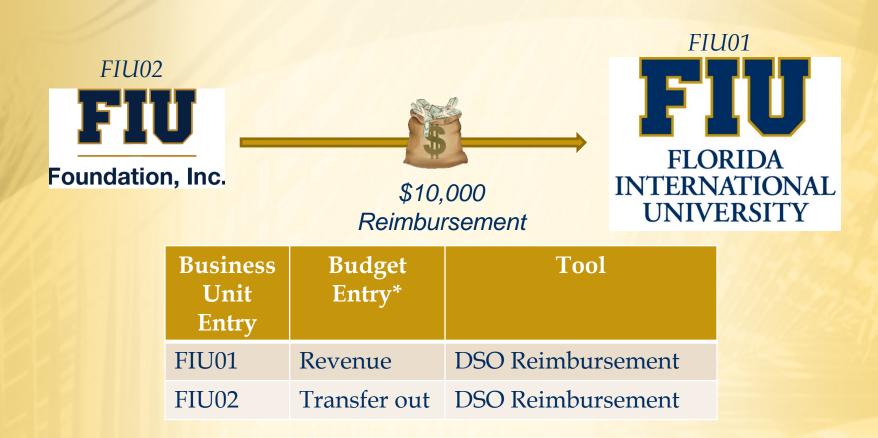


The Scholarship





The Reimbursement



*The timing of disbursements are subject to timing, but generally they occur in **September** for Fall, January for Spring, and May for Summer. If unsure, work with the Financial Aid and timely submit the scholarship e-form



General Terms

Forecast = FY 2019-20 Current Year (CY)

Budget = FY 2020-21

Next Year (NY)



Tools Guide

TOOLS ENTRY TYPE	DBM	FIU Position Budget	FIU Transfers In/Out	FIU DSO Reimbursements	OPS Worksheet	FC Report
Revenue	FCST BUD					
Permanent Positions			FCST BUD			FCST
OPS	FCST BUD				FCST BUD	
Other Expenses	FCST BUD					
Cash Transfers						
DSO Reimbursments				FCST BUD		

Processes run to update DBM every hour



The DSO Reimbursement Tool

Favorites Main Menu > FIU Budget Processes > FIU DSO Reimbursements

FIU DSO Reimbursements

Search Criteria					
*Business Unit:	Cost PID:	٩	Clear	Search	
*Ledger:	Q Task:	Q			
Activity Nbr:	Q Bud Ref:	C Fund (Code:		
Project:	Q *Fiscal Year:	Q *Acc	ount:	۹	
Chartfield Information					
Description:					
Department:	Fund Code:	Site:	Program Code	э:	
Reimbursements From			Personalize Fi	nd View All 🗖 🕌	First 🖪 1 of 1 🕨 Last
Business Unit Ledger A	ccount Department	Activity Cost Nbr PID	Project Bud Ref	Task Accounting Period	Amount
1					0.000

"Transfers to University" budget in the DSO

"DSO Revenues" in FIU01

Reimbursements To												<u>Personalize</u>	<u>Find</u> 🗖	First 🗹 1 of 1 🖸 Last
Transaction Details Updated By Info														
Business Unit Ledger From Account Dept. From Activity Nbr From	From Fund Cost PID From	Project From Bud R From	ef <u>Task</u> From	<u>To Bus Unit</u>	Account	To Activity Nbr	<u>To Cost PID</u>	To Department	Fund Code	<u>Site</u> Pr	oqram <u>To Task</u>	<u>To Bud Ref</u>	Accounting Period	Amount
1				FIU01										0.00
Balancing														
Calculate Totals	Total To:	0.000												
Tota	al Budget:	0.000												
🔚 Save 📔 Notify														Add 6

FIU

The DSO Reimbursement Tool



Step 1

Insert the information in the "Search Criteria" box in the following order:

- 1. Business Unit: FIU02
- 2. Ledger: ACTUAL for Current Year for Forecast OR

REQUESTED for Next Year(NY) budget

- 3. Activity Nbr: NONE
- Project: XXXXXXX (the project ID where the donation was booked)
- 5. Fiscal Year: CY for Forecast NY for REQUESTED
- 6. Fund Code: 9XX depending on funding source (click magnifier to see the options)
- 7. Account:

E57000 Transfer Out - Within Univ E57001 Transfers Out - Equipment E57002 Transfers Out - Scholarship E57003 Transfers Out - Construction E57004 Transfers Out - Salaries

8. Click "Search"



The DSO Reimbursement Tool

Step 2:

Insert the information in the "Reimbursement To" box in the following order:

- 1. Enter "Cost PID From", "Bud Ref From" And/OR "Task From" (Very Rare)
- 2. "Account" R89090 DSO Revenue / R89000 Non-Operating Revenue
- 3. "To Activity Nbr" (where the scholarship got disbursed)
- 4. Enter "To Cost PID", "To Bud Ref" And/OR "To Task"
- 5. Accounting Period: When the reimbursement will take place (NOT when the Donor gives the money OR when the scholarship is awarded
- 6. Amount: \$10,000
- 7. Click the 🛨 to add additional Reimbursement from the same Project ID
- 8. Click Save

Reimbursements To								Personalize Find	🕮 🔠 🛛 First 🗹 1 of 1 🕨 Last
Transaction Details Updated By Info									
Business Unit Ledger From Account Dept. From	Activity Nbr From Fund Cost PID Fr	om Project From Bud F	Ref Task From To Bus Unit	Account To Activity Nbr	To Cost PID To Department	E Fund Site Pro	ogram To Task To Bud Ref	Accounting Period	Amount
1 FIU02 ACTUAL E57000 111302000	900	Q 0000100	Q FIU01	Q	٩ 🔤 ٩			Q Q .	0.00 + -
Balancing									
Calculate Totals	Total To:	0.000							
	Total Budget:	0.000							
Notify									Add





How to Review the Revenues in FIU01

Using the FIU "Transfers In/Out" Tool

Favorites Main Menu > FIU Budget Processes > FIU Transfers In/Out	
FIU Cash Transfers Out	
Search Criteria	
Business Unit: FIU01 Cost PID: Q Clear Search	
*Ledger: Task: Q	
Activity Nbr: Q Bud Ref: Q	
*Fiscal Year Q View Transfers In and DSO Reimbursements	
Chartfield Information	
Description:	
Department: Fund Code: Site: Program Code:	
Transfers From (E57000) Personalize Find View All 🖓 🛗 First 🖾 t of t 🖸 Last	
Department Activity Nbr Cost PiD Bud Ref Task Accounting Period Amount	
1 0.000	
Transfers To (R57000)	10
Transaction Datails Updated By Info 1997	
Dept. From Site Fund Code Program Activity Nbr From Cost PID From Bud Ref From Task From To Bus Unit To Department Account To Activity Nbr To Cost PID To Bud Ref Accounting Period	mou
1 FIU01 R57000 C C C C C C C C C C C C C C C C C C	
Balancing	
Total To: 0.00	
Calculate Totals	



0.00

How to Review the Revenues in FIU01

Insert the information in the "Search Criteria" box in the following order:

- 1. Ledger: ACTUAL for Current Year for Forecast OR REQUESTED for Next Year(NY) budget
- 2. Activity Nbr: The FIU01 Activity Nbr where the revenue was entered using the DSO Reimbursement Tool
- 3. Fiscal Year: CY for Forecast NY for REQUESTED
- 4. If any transfers In OR DSO Reimbursement Revenues were entered in that Activity Nbr, the "View Transfers In and DSO Reimbursements" link will turn blue giving access to the details

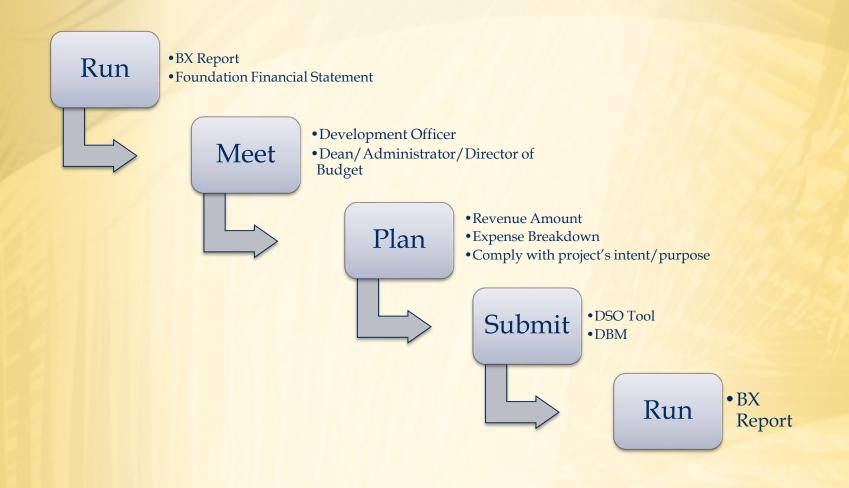
Search Criteria									
Business Unit: FIU01	Cost PID:	Clear Search							
*Ledger: REQUESTED Q	Task:	Q							
Activity Nbr: 2202010001	Bud Ref:								
*Fiscal Year 2020	View Transfers In and DSO Reimbursements								



How to Review the Revenues in FIU01

	Leag	Jer: REQUESTE	D	lask:													
	Activity N	lbr: 2202010001	Bud	I Ref:													
	Fiscal Y	ear 2020]														
Ch	Chartfield Information																
	Description	n:															
Department: 220200000 Fund Code: 604 Site: 02 Program Code: 11																	
Transfers From Other Departments																	
Т	ransaction (Details Updat	ed By Info 📄 🚺														
	Business Unit	Dept. From	Account	Activity Nbr From	Project From	Fund From	Cost PID From	Bud Ref From	Task From	Descr	To Department	To Activity Nbr	To Cost PID	<u>To Task</u>	To Bud Ref	Accounting Period	Amount
1	FIU02	220001000	R89090		1900060	901					220200000	2202010001				7	4,000.00
2	FIU02	220001000	R89090		1900060	901					220200000	2202010001				11	4,000.00
3	FIU02	220001000	R89090		1900170	901					220200000	2202010001				1	388.56
4	FIU02	220001000	R89090		1900170	901					220200000	2202010001				2	388.56
5	FIU02	220001000	R89090		1900170	901					220200000	2202010001				3	388.56
6	FIU02	220001000	R89090		1900170	901					220200000	2202010001				4	388.56
7	FIU02	220001000	R89090		1900170	901					220200000	2202010001				5	388.56
8	FIU02	220001000	R89090		1900170	901					220200000	2202010001				6	388.56
9	FIU02	220001000	R89090		1900170	901					220200000	2202010001				7	388.56
10	FIU02	220001000	R89090		1900170	901					220200000	2202010001					
11	FIU02	220001000	R89090		1900170	901					220200000	2202010001	1				
12	FIU02	220001000	R89090		1900170	901					220200000						
13	FIU02	220001000	R89090		1900170	901											
			0000891		1900170	901			1								







Questions or Comments?

