FIU Foundation Budget Reports & Analysis Training





Important Information

- This session will be recorded
- Students will be muted
- If you have a question, please type them in the chat section
- Moderators will respond to questions in the chat
- There will be a coffee break
- This is your class there are no stupid questions
- There will be a quiz at the end of the workshop for Professional Development credits

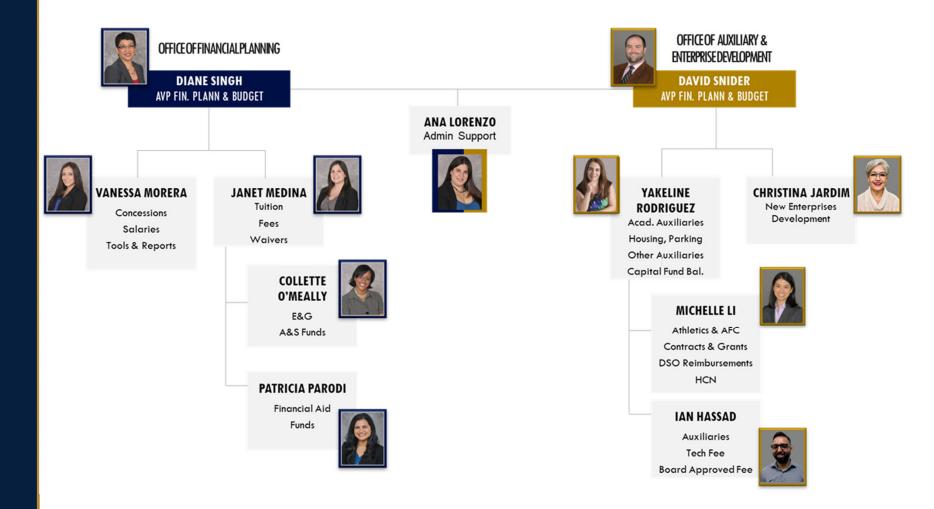


Welcome to our team !!!!



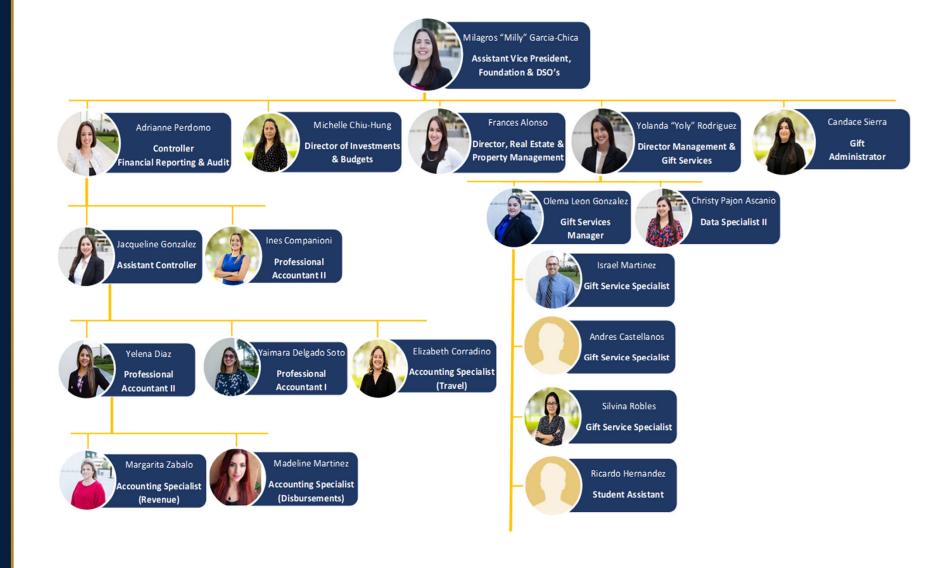


Meet the OFP & AED Teams





Meet the Foundation Team





Agenda

- ✓ Introduction
- ✓ Mission
- ✓ Timeline and General Terms
- ✓ Resources
- ✓ Practical Applications Hands-on



Mission

To encourage, solicit, receive and administer gifts and bequests of property and funds for scientific, educational and charitable purposes, all for the advancement of Florida International University and its objectives.



What is a DSO?

Statute 1004.28 Direct-support organizations

- A Florida corporation not for profit incorporated
- 2. Organized and operated exclusively to receive, hold, invest, and administer property and to make expenditures to or for the benefit of a state university in Florida or for the benefit of a research and development park or research and development authority affiliated with a state university
- 3. An organization that a state university board of trustees, after review, has certified to be operating in a manner consistent with the goals of the university and in the best interest of the state.
- 4. At FIU FIU Foundation, Inc., FIU Research Foundation, FIU Athletics Finance Corp, and FIU Health Care Network



Types of Gifts Received by Foundation

Now Accepting Crypto



^{*}All cash donations are invested in the Foundation's investment pool, in accordance with the Board-approved Asset Allocation Policy, unless otherwise stipulated by the donor.



Funds

Gift Classifications

Unrestricted (Board Controlled)

(Donor-imposed restrictions; for current use)

Temporarily

Restricted

Restricted

Donor-imposed

Permanently

(Donor-imposed restrictions; endowment)

>Discretionary Funds

>Annual Fund

>Dues

>Building Funds

>Scholarships

>Endowed Scholarship

>Endowed Professorship

>Endowed Chair



Endowment Operations

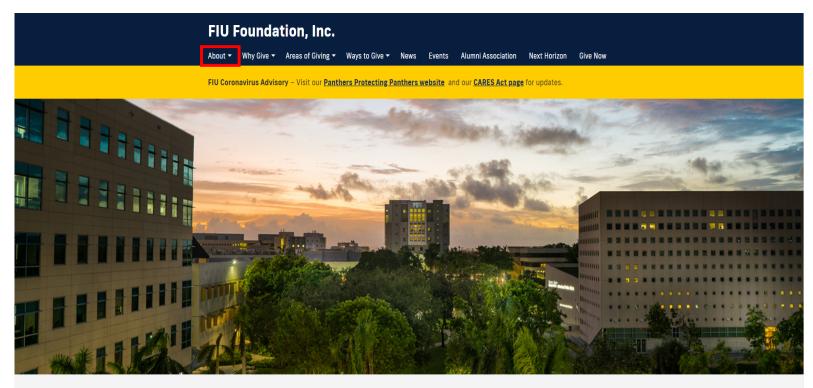
Corpus
Fully Invested
Fully Invested
Until Needed
Figure F

- Objective to preserve principal
- MaintainsPurchasingPower

- O Distribution
 determined
 annually by
 the board calculated as a
 percentage of a
 rolling 12
 quarter average
 MV at 12/31
- Program Spend
- o Admin Fee



Foundation Website



The Time is Now — Become an Agent of Change Today

NAVIGATION:

- Visit Foundation website: http://give.fiu.edu
- Click on "About" tab at the top of the page.
- Then click on "FIU Foundation"
- On the left side of the page, click on "Financials" tab and the Operating Budget information is located at the bottom of the page







Process Overview



In this example the goal is to use a donor's gift to fund scholarships



The Donation







The Donor

Business Unit Entry	Budget Entry	Tool
FIU02	Revenue	DBM



The Scholarship







The Students

Business Unit Entry	Budget Entry	Tool
FIU01	Scholarship Expense	DBM







The Reimbursement

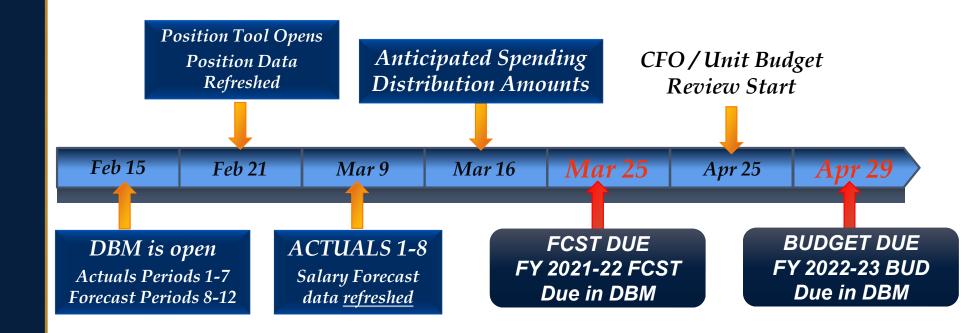


Business Unit Entry	Budget Entry*	Tool
FIU01	Revenue	DSO Reimbursement
FIU02	Transfer out	DSO Reimbursement

^{*} The timing of scholarship disbursements are subject to timing, but generally they occur in **September** for Fall, **January** for Spring, and **May** for Summer. The Foundation reimburses the University on a monthly basis. Work with the Scholarship Office to submit the scholarship e-form.



Forecast and Budget Timelines





Guidelines for Estimating FY 2020-21 Forecast

- ✓ Enter a <u>4-month</u> revenue and expense forecast for EACH project
- ✓ Do not assume FY 2021-22 Original Budget = FY 2021-22 Forecast
- ✓ An allocation will run <u>nightly</u> that will automatically reduce all forecasted revenues by the 3% gift fee (exceptions built in).
- Expected pledge payments from signed pledged/ gift agreements in Raiser's Edge as of January 31, 2022, that are due between March 1, 2022, and June 30, 2022, will be <u>pre-populated</u> for you in the Actual ledger using budget account R14001.



Guidelines for Estimating Forecast – continued

- ✓ Work with your Deans and Development Officers in forecasting NEW gifts.
- ✓ Do not forget to <u>add projects</u> to your forecast that did not have any activity during the first 8 months of the fiscal year but for which you expect revenues and/or expenses between March 1st and June 30th.
- ✓ Forecasted expenses for periods 9 12 must be less than or equal to the February 28th ending spendable balance plus forecasted non-endowed revenues, net of the 3% gift fee where applicable, for periods 9 12 for each project.



Guidelines for Budgeting Revenues

- Revenues are to be budgeted on a CASH basis by project, by month.
- ✓ Budget non-endowed and endowed revenues SEPARATELY for each project. Use fund 900 for non-endowed revenues and fund 903 for endowed revenues.
- ✓ Use budgetary account **R14000** to budget revenues.
- ✓ An allocation will run <u>nightly</u> that will automatically reduce all budgeted revenues by the 3% gift fee (exceptions built in).
- ✓ Expected pledge payments from signed pledged/ gift agreements due between 7/1/2022 6/30/2023 will be <u>pre-populated</u> for you in the Requested ledger using budget account R14001.



Guidelines for Budgeting Revenues - continued

- ✓ Do NOT include Building Funds revenues in your projections. Instead, communicate anticipated revenues for NEW building funds to the Foundation Business Office.
- ✓ Distribution of investment earnings to endowment operations is NOT to be budgeted as revenue.
- ✓ Please do not use STRAIGHTLINE METHOD in budgeting revenues. Gift installments are usually received once annually (unless it's payroll deduction).
- ✓ Historical revenues are *not* necessarily an indication of future revenues.



Guidelines for Budgeting Expenses

- Expenses are to be budgeted by project, by month.
- ✓ Budget ALL expenses using fund 900 or 901.
- ✓ Use the following "Transfers Out" budgetary accounts to forecast and budget expenses to be reimbursed to FIU by Foundation:

E57000 – All Other Expenses

E57001 – Equipment Expenses

E57002 – Scholarship Expenses

E57003 – Construction Expenses

E57004 – Salary Expenses

E57006 - Events

E57007 – Subscrpt and Membershp

E57008 – Postage

E57009 - Travel

E57010 – Insurance

E57011 - Rental

E57012 - Repairs & Maint

E57013 – Professional Services

E57014 - Advertising and Promotion

E57015 - Materials & Supplies



New

Accounts

Added

✓ All other expenses: Use the University Budgetary Accounts





- ✓ Ensure you have access to FIU 02 FIU Foundation https://give.fiu.edu/about/fiu-foundation/online-forms/index.html
- ✓ FIU Foundation budget managers can review their entries to the ACTUAL ledger for Forecast FY 2021-22 and to REQUESTED ledger for the Budget FY 2022-23 through one of three ways:
 - Query FIU02_BUDGET_DATA
 - nVision report FIU02_BUDGET_BX_BY_PROJECT
 - nVision report -- FIU02_R2_Foundation



Let's move on to hands-on practice







Query

Extract information using visual representations of your PS database.

- Query Manager
- Query Viewer
- E Schedule Query



PS/nVision

Design and create MS Excel spreadsheet reports on PeopleSoft data.

- Define Report Book
- Register Drilldown Layout
- Define Report Request
- Define Scope

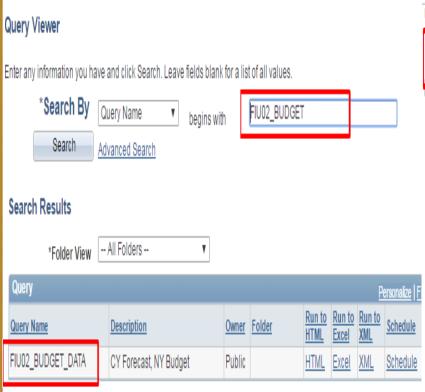
Query Tools

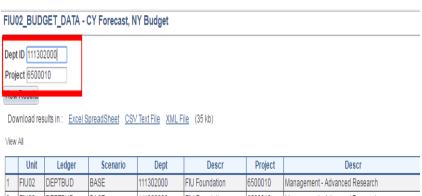


nVision







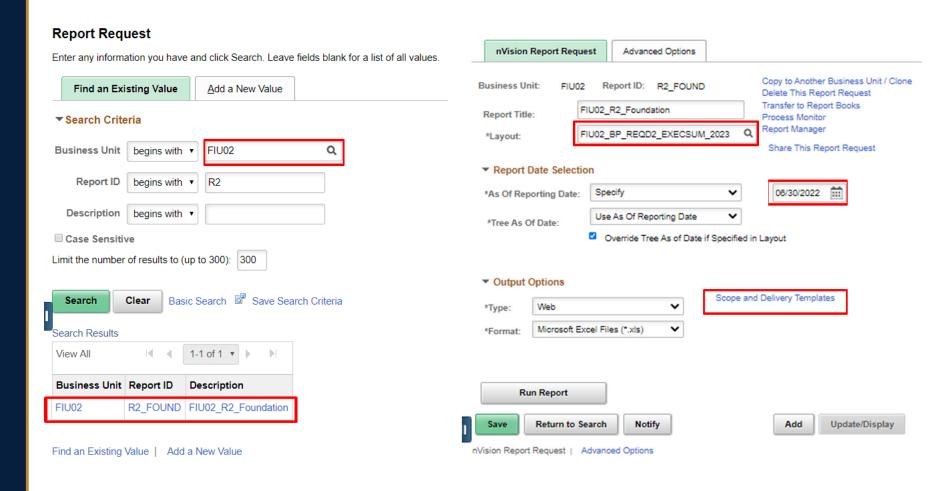


		Unit	Ledger	Scenario	Dept	Descr	Project	Descr	
	1	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	2	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	3	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	4	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	5	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	6	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
7	7	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	8	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	9	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	10	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
-	11	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
	12	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	
-	13	FIU02	DEPTBUD	BASE	111302000	FIU Foundation	6500010	Management - Advanced Research	



Find an Ex	isting Value	Add a New Value	nVision	Report Request	Advanced Options				
▼ Search Crite	eria		Business U	Jnit: FIU02	Report ID: BUDBX		Copy to Another Bu Delete This Report		
Business Unit	begins with	▼ FIU02 Q	Report Tit	tle: FIU0	2_BUDGET_BX_BY_PRO	OJECT	Transfer to Report B Process Monitor		
Report ID	begins with	▼ BUD	*Layout:	FIUC	2_BUDGET_BX_BY_PRO	OJECT Q	Report Manager Share This Report		
Description									
☐ Case Sensitive			*As Of Pa	porting Date:	Specify	~	06/30/2022		
Limit the number	Limit the number of results to (up to 300): 300			porting Date.	.,		00/00/2022		
			*Tree As	*Tree As Of Date: Use As Of Reporting Date					
Search Clear Basic Search Save Search Criteria				Override Tree As of Date if Specified in Layout					
Search Results									
View All		1-2 of 2 v b	▼ Output	Options					
Business Unit	Report ID	Description	*Type:	Web	~	Scope an	d Delivery Templates		
FIU02	BUDBX	FIU02_BUDGET_BX_BY_PROJECT	*Format:	Microsoft Excel	Files (*.xls)				
FIU02	BUDBXADV	FIU02_BUDGET_BX_BY_PROJECT							
Find an Existing	Value Add	a New Value	F	Run Report					







It's raffle time







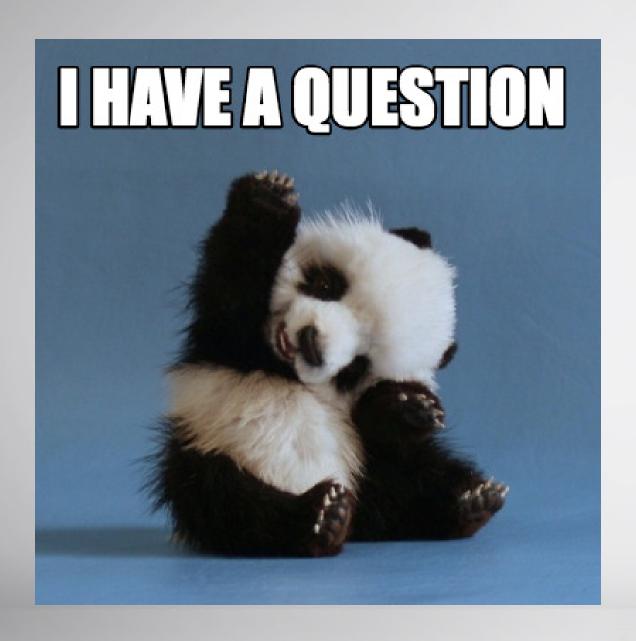


Let's take a 10 min break.











General Terms

Forecast = FY 2021-22 Current Year (CY)

Budget = FY 2022-23 Next Year (NY)



Tools Guide

TOOLS ENTRY TYPE	DBM	FIU Position Budget	FIU Transfer In/Out	s FIU DSO Reimbursemen	OPS s Worksheet	FC Report
Revenue	FCST BUD					
Permanent Positions			FCST BUD			FCST
OPS .	FCST BUD				FCST BUD	
Other Expenses	FCST BUD					
Cash Transfers						
DSO Reimbursements				FCST BUD		

Processes run to update DBM every hour



Tools Guide

Budget Tools

Detail Budget Maintenance

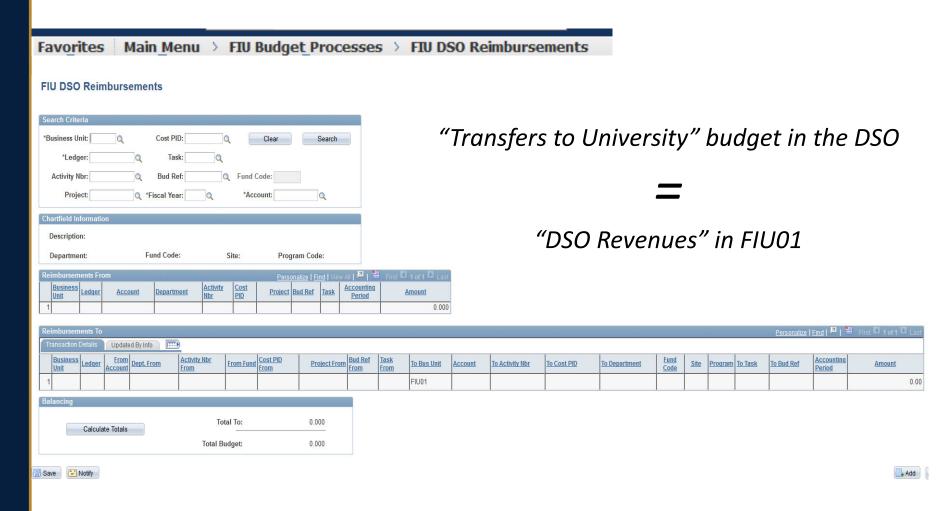
New Resource Added

Allocation Type	Date Time of Refresh		
Shared Service Fee	12PM Daily		
Continuing Education Overhead	12PM Daily		
Bad Debt	5PM Daily		
3% Gift Fee	7:45PM Daily		

Budget Load Type	DateTime of Refresh		
Cash Transfer Actual	02/21/22 2:15:33PM		
Forecast	02/15/22 3:56:54PM		



DSO Reimbursement Tool





DSO Reimbursement Tool

Step 1

Insert the information in the "Search Criteria" box in the following order:

- 1. Business Unit: FIU02
- 2. Ledger: ACTUAL for Current Year for Forecast OR

REQUESTED for Next Year(NY) budget

- 3. Activity Nbr: NONE
- 4. Project: XXXXXXX (the project ID where the donation was booked)
- 5. Fiscal Year: CY for Forecast NY for REQUESTED
- 6. Fund Code: 9XX depending on funding source (click magnifier to see the options)
- 7. Transfer out Accounts:
 - **E57000** All Other Expenses
 - **E57001** Equipment Expenses
 - E57002 Scholarship Expenses
 - **E57003** Construction Expenses
 - E57004 Salary Expenses
 - **E57006** Events
 - **E57007** Subscrpts and Memberships
 - **E57008** Postage

- **E57009** Travel
- **E57010** Insurance
- **E57011** Rental
- E57012 Repairs & Maintenance
- E57013 Professional Services
- E57014 Advertising and Promotion
- E57015 Materials & Supplies



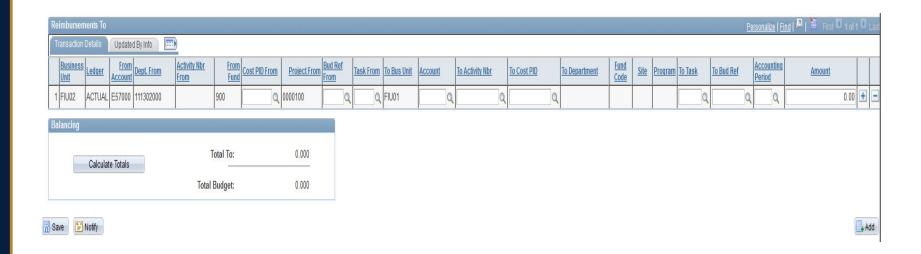
8. Click "Search"

DSO Reimbursement Tool

<u>Step 2:</u>

Insert the information in the "Reimbursement To" box in the following order:

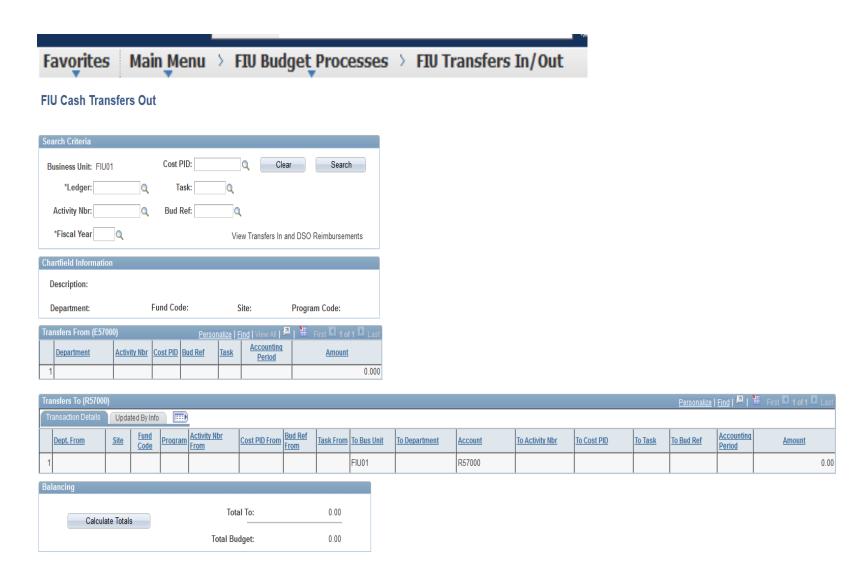
- 1. Enter "Cost PID From", "Bud Ref From" And/OR "Task From" (Very Rare)
- 2. "Account" R89090 DSO Revenue / R89000 Non-Operating Revenue
- 3. "To Activity Nbr" (where the scholarship got disbursed)
- 4. Enter "To Cost PID", "To Bud Ref" And/OR "To Task"
- Accounting Period: When the reimbursement will take place (NOT when the Donor gives the money OR when the scholarship is awarded
- 6. Amount: \$10,000
- 7. Click the 1 to add additional Reimbursement from the same Project ID
- 8. Click Save





How to Review the Revenues in FIU01

Using the FIU "Transfers In/Out" Tool





How to Review the Revenues in FIU01

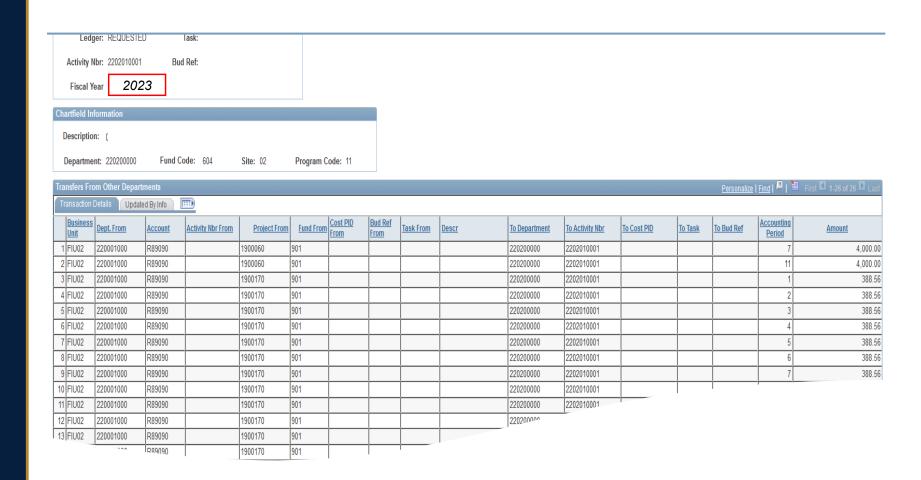
Insert the information in the "Search Criteria" box in the following order:

- Ledger: ACTUAL for Current Year for Forecast OR
 - REQUESTED for Next Year(NY) budget
- 2. Activity Nbr: The FIU01 Activity Nbr where the revenue was entered using the DSO Reimbursement Tool
- 3. Fiscal Year: CY for Forecast NY for REQUESTED
- If any transfers In OR DSO Reimbursement Revenues were entered in that Activity Nbr, the "View Transfers In and DSO Reimbursements" link will turn blue giving access to the details



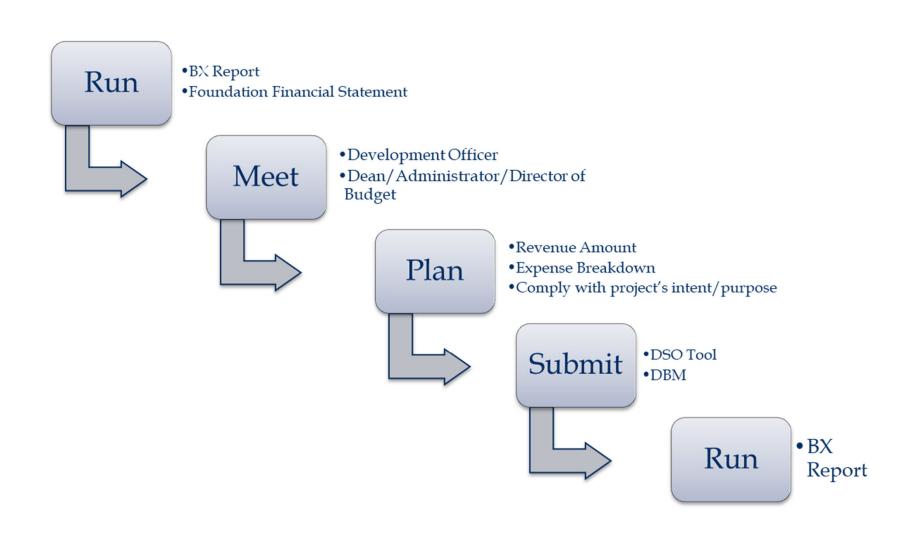


How to Review the Revenues in FIU01





Steps to Remember











Professional Development



Quiz Time

Golden



Thank You!!!!



